



# Cross-exchange Workshops



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## International Conference on Financial Intermediation Mechanisms for Energy Efficiency in Brazil, China and India

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# Objectives

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- ❑ Sharing experiences and proposed solutions on each major project activity.
- ❑ Dissemination of implementation experience to the country participants and to a wider audience of relevant stakeholders.

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- Cross exchange workshops – how many?
    - Kick-off
    - Commercial Banking Windows -2
    - ESCOs
    - Equity Financing
    - Guarantee Mechanism
    - Final

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- Lessons from the first two workshops
  - Workshops Completed
    - Kick-off - Goa, India January, 2002
    - Mini Esco Exchange- Jinan, China, 2004
    - Commercial Windows- Angra, 2004
    - ESCOs and Equity Financing- Beijing, 2005
    - Commercial Windows and Guarantee- Delhi, 2006
    - Final, 2006

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# THANK YOU